At Bank of Stockton we’ve been providing service with a smile for over 150 years. From business loans for expanding a growing venture to real estate loans for helping you buy your first home, we’ve always been here for all your banking needs.

And we’re constantly working to make banking even easier and more convenient, with innovative products like our mobile banking app, remote deposit and security transaction alerts. Visit a branch near you, or check us out online and become part of the Bank of Stockton family.
# Membership Directory 2019

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San Joaquin Partnership Officers
Bob Gutierrez, Chairman
BG Strategies

Susan Dell’Osso, Vice-Chairman
The Cambay Group

Lewis Gale, Secretary/Treasurer
University of the Pacific

San Joaquin Partnership Staff
Michael S. Ammann
President & CEO

Christine Bamesberenger-Youngsma
Office Manager

Brad Ecker
Client/Network Administrator

Rene Armendariz
Administrative Assistant

San Joaquin Partnership Board of Directors
Greg Armstrong, No. CA Chapter NECA
Richard Aschieris, Port of Stockton
Michele Daugherty, ABC NorCal
Steve DeBrum, City of Manteca
Mary-Elizabeth Eberhardt, Bank of Stockton
Carter Ewing, C.T. Realty
Bob Harmon, F & M Bank
Bob Johnson, City of Lodi
David Meier, PG & E
Cynthia Mitchell, Kaiser Permanente
David Nelson, A.G. Spanos Co.
Mike Restuccia, City of Ripon
Robert Rickman, City of Tracy
Steve Salvatore, City of Lathrop
Michael Tubbs, City of Stockton
Douglass Wilhoit, Stockton Chamber
Chuck Winn, San Joaquin County
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JM Eagle  
Premier Finishing  
Sardee Industries, Inc.  
Surtec, Inc. | San Joaquin Media Group  
(Publisher of The Record) | Ray Morgan Company | Associated Builders and Contractors Northern California Chapter  
Greater Stockton Chamber of Commerce  
Northern California Chapter, NECA | Port of Stockton, California | Buzz Oates Group of Companies  
CBRE, Inc.  
Colliers International  
Cushman & Wakefield of California, Inc.  
JLL | A.G. Spanos Companies  
Boyce Resource Development Co.  
Buzz Oates Group of Companies  
CenterPoint Properties  
CT Realty  
Grupe Commercial Company  
North Crossroads Business Park  
Patmon Company, Inc.  
Prologis  
River Islands at Lathrop  
Stockton Port Properties | Stockton Heat Hockey  
Stockton Ports Baseball | Pacific Storage Company | Old Republic Title Company | BNSF Railway Company  
San Joaquin Regional Rail Commission  
San Joaquin Regional Transit District (RTD)  
Stockton Terminal & Eastern Railroad (ST&E)  
Union Pacific Railroad Company | Carpenters Union Local 152 | California Water Service Co.  
Pacific Gas & Electric Company  
Republic Services  
Waste Management |
### ACCOUNTANTS

**DeGregori, Gormsen & Ringer, LLP**

1401 North Hunter Street  
Stockton, CA  95202  
P.O. Box 8540  
Stockton, CA  95208  
209-944-0740  
FAX: 209-944-9503  
Email: info@dgr-cpas.com  
http://www.dgr-cpas.com/home.html  
Employees: 20 (excluding partners)  
Date Established in County: January 1, 1942  
**John DeGregori**  
Partner  
**Peter Gormsen**  
Partner  
**Bill Ringer**  
Partner  
**Katherine Williams**  
Partner  

Certified public accountants. Services include tax planning and preparation, estate planning and business consulting.

**Schwartz, Giannini, Lantsberger & Adamson**

4578 Feather River Drive, Suite D  
Stockton, CA  95219  
209-474-1084  
FAX: 209-474-0301  
Employees: 15  
Date Established in County: May 1, 1988  
**Philip Lantsberger**  
Shareholder  

Full-service accounting, auditing, tax services and business consulting services. Serves individuals, businesses, non-profit organizations and government agencies.

### ADVERTISING & GRAPHIC DESIGN

**Cummings Design & Advertising**

1930 Tienda Drive, Suite 201  
Lodi, CA  95242  
209-369-3400  
Email: cummingsdesign@sbcglobal.net  
Employees: N/A  
Date Established in County: June 1, 1987  
**Tim Cummings**  
Owner  

Full service agency providing services in advertising graphic design, marketing consultation, printing and strategic planning.

**Lagorio Family of Companies**

777 North Pershing Avenue, Suite 1-A  
Stockton, CA  95203  
209-982-0734  
Email: mail@lagorio.com  
Employees: 100 (seasonal)  
Date Established in County: January 1, 1944  
**Kathleen Lagorio Janssen**  
CEO  
**Jann Janssen**  
Vice President  
**Chris Lagorio**  
Vice President  
**Dean Janssen**  
Vice President  

Farming and managing vineyards, walnut, cherry, almond & olive orchards.
THE COMMUNITY THAT GROWS TOGETHER, THRIVES TOGETHER.

At Kaiser Permanente, we don’t see health as an industry. We see it as a cause. That’s why we’re excited to be a part of San Joaquin Partnership. Our doors, hearts and minds are always open to help every last one of you thrive. Learn more at kp.org/centralvalley.
Rivermaid Trading Company
6011 East Pine Street
Lodi, CA  95240
209-369-3586  FAX: 209-369-5465
Mailing Address:
P.O. Box 350
Lodi, CA  95241
Email : Patrick@rivermaid.com
www.rivermaid.com
Employees: N/A
Date Established in County:

Patrick Archibeque  Chief Executive Officer

We are a grower-owned and operated organization with over 7,600 acres of pears and cherries grown in California and Oregon.

Responsible for 50% of California's pear volume alone, we are the state’s undisputed pear leader. We are also a Top-5 shipper in the California cherry industry.

Rivermaid Trading Company adheres to our own industry-leading standards for product quality and customer service standards – standards designed to simplify the supply chain and provide the freshest, most flavorful eating experience every time.

Vaquero Farms
2800 W. March Lane, Suite 330
Stockton, CA  95219
209-476-0002    Fax: 209-476-1702
Email: greg.pruett@ingomar.com
     rco@vaquerofarms.com
Employees: N/A
Date Established in County: 1986

Bob Ogawa       Chief Financial Officer
Greg Pruett     President & CEO
Larry Enos      Executive VP

Diversified Agriculture & Food Processing.

ARCHITECTURAL & ENGINEERING CONSULTANTS

WMB Architects
5757 Pacific Avenue, Suite 226
Stockton, CA  95207
209-944-9110  FAX: 209-944-5711
Email: tb@wmbarchitects.com
Employees: 14
Date Established in County: April 1, 1971
Tom Bowe       President
Tim Mattheis   Vice President

Architectural firm with a 40-year history of providing architectural services to clients throughout central and northern California. Services include master planning, interior design, design build consulting, programming, facilities planning and cost estimation as well as entitlement coordination. Project types include higher education facilities, libraries, civic buildings and community centers, retail facilities, wineries, medical, recreational and religious facilities.
City of Lathrop is the place to be...

- Strategically located on I-5
  70 miles east of San Francisco and 60 miles south of Sacramento.
  Nearby access to I-205 & SR-99, Union Pacific Intermodal, commuter express, airports, and a deep water port.

- Master Planned Communities
  River Islands - Stewart Tract: 5,000 acres mixed-use; total build out of approx. 11,000 dwelling units.
  Central Lathrop - Stanford Crossings: 1,520 acres mixed-use; approx., 6,800 dwelling units and 5 million sq. ft. of office & retail.

- Available Industrial and Commercial Sites
  South Lathrop Specific Plan - Commerce Center: 4 million sq. ft. of fully entitled industrial warehouse.
  Lathrop Gateway Specific Plan: pending 3 million sq. ft. of industrial warehouse.

- Business Friendly City Staff
  Lathrop’s pro-business environment has attracted nationally recognized companies such as Tesla Motors, In-N-Out, Ghirardelli Chocolate, JC Penney, Del Monte Foods, Home Depot, California Natural Product, Simplot, Ashley Furniture, Boise Cascade and Kraft Heinz.

Come grow with us!

www.ci.lathrop.ca.us  (209) 941-7220
### BAC Community Bank

**Corporate Office:**
517 E. Weber Avenue  
Stockton, CA 95202  
209-944-1807

**Local Branch:**
2021 West March Lane, Suite 2  
Stockton, CA 95207  
209-473-6800  
FAX: 209-472-1881

**Web:** www.bankbac.com  
**Employees:** 135  
**Date Established in County:** May 1, 1965

William R. Trezza  
CEO  
Dana Bockstahler  
Executive V.P. & COO

This family-owned bank has been providing comprehensive financial and banking services to area businesses, professionals and individuals since 1965. The Berberian family, who owns the bank, is committed to providing customers with a unique blend of technology-driven services backed by employees dedicated to giving our customers a unique community banking experience. The bank’s expertise lies in its ability to personalize and customize its products and services to meet the needs of its customers. The bank is well-positioned to service the credit and operation needs of small to large businesses, from corporations to sole proprietors. BAC also offers a wide variety of consumer banking products to satisfy the personal banking and investment needs of families, business owners and their employees.

### Bank of Stockton

**Parent Company:** 1867 Western Financial Corp.  
**301 East Miner Avenue**  
**Stockton, CA 95202**  
**Mail:** P.O. Box 1110  
**Stockton, CA 95201**  
209-929-1600  
FAX: 209-465-5483  
**Web:** www.bankofstockton.com  
**Employees:** 354  
**Date Established in County:** August 12, 1867

Douglass M. Eberhardt  
CEO & Chairman of the Board  
Douglass M. Eberhardt II  
President

Bank of Stockton is headquartered in Stockton, California. It is one of the largest, locally-owned community banks in the State of California, with 19 branches in contiguous markets and the oldest bank in the State still operating under its original charter. Established in 1867, just two years after the Civil War, Bank of Stockton has earned an excellent reputation through its philosophy of local management, superior customer service, innovative technology and a strong commitment to the communities it serves. With branches in San Joaquin, Stanislaus, Sacramento, Solano, Amador, Napa, Contra Costa and Calaveras Counties, Bank of Stockton also has one of the area’s largest Trust and Investment Departments. For further information, please visit Bank of Stockton’s website at [www.bankofstockton.com](http://www.bankofstockton.com).

### BBVA Compass

202 North Hunter Street  
Stockton, CA 95202  
209-235-0757  
FAX: 209-524-1622

Email: deborah.boyd@bbva.com  
**Employees:** 12,000 (nationwide)  
**Date Established in County:** August 24, 2009

Deborah Boyd  
Central Valley Market President

Commercial lending, treasury management, wealth management, various credit product services.
At Pacific Gas and Electric Company (PG&E) we are dedicated to enhancing the economic vitality of the communities we serve. Whether your business is looking to launch in a new location, expanding its existing facility or facing financial challenges, we can help.

PG&E developed the unique Economic Development Rate (EDR) to help businesses grow or maintain jobs in California. Our EDR offers eligible businesses the opportunity to lower costs through one of three reduced electric rate options.

**Savings you can count on**
Commercial or industrial customers can receive an ED Rate discount of 12%, 18% or 25% on the majority of their electric costs for five years.

The standard 12% rate is available throughout our service territory. The enhanced rates of 18% and 25% are available in cities and counties where the annual unemployment rate exceeds the statewide rate. Please see our location rates map on following side.

**Eligibility criteria**
- Commercial and industrial businesses that would locate or expand out-of-state
- Existing businesses that would cease operations in California without the Economic Development Rate
- Small businesses below 150kW can qualify as well

**Your company commitment**
- Create or retain jobs in California
- Supply documentation of out-of-state choices or other operational scenarios
- Sign an affidavit stating the EDR is an influencing factor in your decision to locate within the PG&E service territory
- Implement an energy-reduction plan that achieves a 5% energy savings over the life of the EDR or other types of efficiency
- Submit an annual report to PG&E including the number, type of jobs and average salary and benefits for these jobs
- Confirm eligibility for rate with the California Governor’s Office of Business and Economic Development

**Contact**
For more information, please contact our Economic Development team at 1-877-202-4276, email: economicdevelopment@pge.com, or visit pge.com/economicdevelopment.
Farmers & Merchants Bank of Central California
Parent Company: Farmers & Merchants Bancorp
Kent A. Steinwert
Chairman of the Board,
President & Chief Executive Officer
121 West Pine Street
Lodi, CA  95240

Mailing Address:
P.O. Box 3000
Lodi, CA 95241-1902
800-888-1498

Bob Harmon
Senior Vice President,
Stockton Market Manager
4612 McGaw Street
Stockton, CA 95207
209-337-6008       FAX: 209 -337- 6011
RHarmon@fmbonline.com

Web:  www.fmbonline.com
Employees: 346
Date Established in County: May 24, 1916

Locally-owned, full-service bank with 30 community locations serving customers in Contra Costa, Merced, Napa, Sacramento, San Joaquin, Solano and Stanislaus Counties.

Oak Valley Community Bank
2935 West March Lane
Stockton, CA  95219
209-320-7850 FAX: 209-320-7872
Headquarters: 125 North Third Street
Oakdale, CA  95361
Email: mmaharaj@ovcb.com
Web:  www.ovcb.com
Employees: 170
Date Established in County: September 5, 2007

Monica Maharaj        Customer Service Manager
Bill Nunes            Marketing Director

Commercial/retail bank offering a variety of products and services: loans for commercial real estate, agribusiness, operating line of credit and equipment financing. Also provides business checking services and cash management services. On the retail side, it offers free personal checking accounts, interest bearing checking accounts, IRA, Health Savings accounts, Certificate of Deposit along with free On-line banking and ATM card. Offers a wide variety of loan products at competitive rates: Home Equity loans and lines, auto & residential real estate.

Wells Fargo Bank
Parent Company: Wells Fargo & Co.
3121 West March Lane, Suite 210
Stockton, CA  95219
209-476-4756 FAX: 209-476-4744
Email:clifford.a.cooper@wellsfargo.com
Employees: N/A
Date Established in County: 1853

Clifford Cooper         Senior Vice President/Regional Manager

Full service bank.
LODI
California’s Authentic Wine Country

Harvest the benefits of Lodi!

- City-owned electric utility, energy incentives and the region’s lowest business rates
- Available industrial properties
- Rail service to manufacturers
- Access to major freeways
- Region’s shortest commute
- Quality of life!

Major Lodi Employers
- Cepheid
- North American Pipe
- TreeHouse Foods
- Constellation
- Blue Shield
- Kubota
- Dart Container

For more information, contact the City Manager’s Office, (209) 333-6700 or ltremble@lodi.gov
CONSULTING - TECHNOLOGY

Verve Networks
246 East Main Street
Stockton, CA  95202
209-244-7120  FAX: 209-244-7128
Email: Jeff@vervenetworks.net
         Chad@vervenetworks.net
Web: www.vervenetworks.net
Employees: 21
Date Established in County: June 8, 2006
Jeff Gilbert  CEO, Founder
Chad Sublet  Vice President Sales

Empowering Business through Technology. The leading provider of business technology and services that include; Managed Services, Cloud and Virtualization, Disaster Recovery, and Design/Consulting. Years of professional experience managing large networks and support organizations. Providing technology services designed to bring productivity, efficiency and simplicity.

CONSULTING & TRAINING

BG Strategies
4719 Quail Lakes Drive, Suite G 236
Stockton, CA  95207
209-201-9086
Email : bob@bgspublicaffairs.com
Web: www.bgspublicaffairs.com
Employee: 1
Date Established in County: 2017
Bob Gutierrez  Owner

BG Strategies is a full-service boutique public affairs firm with the creativity, experience and influence to navigate policy and communications in California’s unique economy and in Washington DC. Understanding that meaningful engagement leads to strategic outcomes, our staff is skilled at running complex issues campaigns with political savvy. BG Strategies specializes in campaign management, lobbying, regulatory and compliance consulting, crisis communications and media relations.

BHI Management Consulting
2459 Neptune Court, Suite 110
Tracy, CA  95304
888-404-3518
Email: brent@bhiconsulting.com
Website: www.bhiconsulting.com
Employees: N/A
Date Established in County: January 1995
Brent Ives  Consultant

BHI specializes in delivering results with no-nonsense training and consulting in the area of public policy and planning. Brent Ives, Principal is a seasoned, experienced public official (Mayor of Tracy, 8 years) and manager (37 years at Lawrence Livermore National Laboratory) with years of real-life, in-grade organizational and public policy and personnel management expertise.

BHI offers free initial consultation. Having served local government for over 30 years and over 100 clients across California, BHI provides proven results in the complex area of public service and services.

Pennino Management Group
1949 W. Kettleman Lane, Suite 200
Lodi, CA  95242
209-370-1908  FAX: 209-751-1608
Email: mlocke@penninogroup.com
Employees: N/A
Date Established in County: May 1, 2012
Bryan Pennino  President
Mike Locke  Vice President
Philip Pennino  Secretary/Treasurer

The partnership of Mike Locke, Phil Pennino and Bryan Pennino bring depth of experience in six business services: organizational development, economic development, project entitlement & implementation, project management & construction management, marketing & outreach and utility coordination.
We are closing the **skilled and trained** workforce gap one apprentice at a time.

To learn more about how ABC NorCal’s state and federally approved apprenticeship programs are helping young people earn, learn and build their construction careers, visit [abcnorcal.org/apprenticeship](http://abcnorcal.org/apprenticeship).
Teichert Construction

Parent Company: Teichert, Inc.
265 Val Dervin Parkway
Stockton, CA 95206
Mail: P.O. Box 1118
Stockton, CA 95201
209-983-2300 FAX: 209-983-2375
Email: dswartz@teichert.com
Employees: 400 - San Joaquin County (3000 Regional)
Date Established in County: January 1, 1943
Dave Swartz President

Heavy construction, aggregates and asphalt production. Provides grading, paving, underground utilities and concrete work for residential subdivisions, commercial and industrial complexes, freeway and roadway improvements.

Diede Construction, Inc.

12393 North Highway 99, West Frontage Road
Lodi, CA 95240-7358
Mail: P.O. Box 1007
Woodbridge, CA 95258
209-464-3352 FAX: 209-368-0600
209-369-8255
Email: dlagorio@diedeconstruction.com
gbranco@diedeconstruction.com
Web: www.diedeconstruction.com
Employees: 80
Date Established in County: May 31, 1978
Dave Lagorio Sales & Marketing
George Branco Sales & Development

General contractor specializing in commercial and industrial construction, design-build, development, construction management, lease-leaseback, land acquisition and financing services. Diede employs its own concrete, framing and metal building forces. It is a certified impervious concrete contractor.

Specializes in electrical contracting & design-build for all types of construction including commercial/retail, industrial, institutional, stadiums, arenas, communications, residential, underground/outdoor, sewer/water, substation/high voltage, generators/solar and bio generation. Serves northern California and south to Santa Barbara County. Headquarters in Stockton. Offices in Sacramento, Dublin, Fresno, Modesto & Monterey.

General engineering contractor. Specializing in grading, paving, concrete, underground pipelines and construction materials. Can expertly manage the most challenging and adverse terrains.

Diede Construction, Inc.

12393 North Highway 99, West Frontage Road
Lodi, CA 95240-7358
Mail: P.O. Box 1007
Woodbridge, CA 95258
209-464-3352 FAX: 209-368-0600
209-369-8255
Email: dlagorio@diedeconstruction.com
gbranco@diedeconstruction.com
Web: www.diedeconstruction.com
Employees: 80
Date Established in County: May 31, 1978
Dave Lagorio Sales & Marketing
George Branco Sales & Development

General contractor specializing in commercial and industrial construction, design-build, development, construction management, lease-leaseback, land acquisition and financing services. Diede employs its own concrete, framing and metal building forces. It is a certified impervious concrete contractor.

Collins Electrical Co., Inc.

3412 Metro Drive
Stockton, CA 95215
209-466-3691 FAX: 209-466-3146
Email: ggini@collinselectric.com
bgin@collinselectric.com
ehorton@collinselectric.com
Web: www.collinselectric.com
Employees: 450
Date Established in County: January 1, 1928
Eugene C. Gini President & CEO
Brian Gini Vice President/Stockton Branch Manager
Eric Horton Interim - Business Development

Specializes in electrical contracting & design-build for all types of construction including commercial/retail, industrial, institutional, stadiums, arenas, communications, residential, underground/outdoor, sewer/water, substation/high voltage, generators/solar and bio generation. Serves northern California and south to Santa Barbara County. Headquarters in Stockton. Offices in Sacramento, Dublin, Fresno, Modesto & Monterey.

Knife River Construction

DSS Company dba Knife River Construction
655 West Clay Street
Stockton, CA 95206-1722
Mail: P.O. Box 6099
Stockton, CA 95206-0099
209-948-0302 FAX: 209-948-6652
Email: steve.essoyan@kniferiver.com
Employees: 200
Date Established in County: April 25, 1977
Contractor / Construction Materials
Steve Essoyan President

General engineering contractor. Specializing in grading, paving, concrete, underground pipelines and construction materials. Can expertly manage the most challenging and adverse terrains.

CONTRACTORS - ELECTRICAL / DESIGN BUILD

Collins Electrical Co., Inc.

3412 Metro Drive
Stockton, CA 95215
209-466-3691 FAX: 209-466-3146
Email: ggini@collinselectric.com
bgin@collinselectric.com
ehorton@collinselectric.com
Web: www.collinselectric.com
Employees: 450
Date Established in County: January 1, 1928
Eugene C. Gini President & CEO
Brian Gini Vice President/Stockton Branch Manager
Eric Horton Interim - Business Development

Specializes in electrical contracting & design-build for all types of construction including commercial/retail, industrial, institutional, stadiums, arenas, communications, residential, underground/outdoor, sewer/water, substation/high voltage, generators/solar and bio generation. Serves northern California and south to Santa Barbara County. Headquarters in Stockton. Offices in Sacramento, Dublin, Fresno, Modesto & Monterey.

Knife River Construction

DSS Company dba Knife River Construction
655 West Clay Street
Stockton, CA 95206-1722
Mail: P.O. Box 6099
Stockton, CA 95206-0099
209-948-0302 FAX: 209-948-6652
Email: steve.essoyan@kniferiver.com
Employees: 200
Date Established in County: April 25, 1977
Contractor / Construction Materials
Steve Essoyan President

General engineering contractor. Specializing in grading, paving, concrete, underground pipelines and construction materials. Can expertly manage the most challenging and adverse terrains.

CONTRACTORS - ENGINEERING

Knife River Construction

DSS Company dba Knife River Construction
655 West Clay Street
Stockton, CA 95206-1722
Mail: P.O. Box 6099
Stockton, CA 95206-0099
209-948-0302 FAX: 209-948-6652
Email: steve.essoyan@kniferiver.com
Employees: 200
Date Established in County: April 25, 1977
Contractor / Construction Materials
Steve Essoyan President

General engineering contractor. Specializing in grading, paving, concrete, underground pipelines and construction materials. Can expertly manage the most challenging and adverse terrains.
Opportunity in Manteca

Affordable Commercial & Industrial Land for Development
Intermodal Rail Hub
Skilled Workforce
Convenient Access to Highways

All Roads Lead to Manteca

Connecting California and Nearby Western States!
**Haggerty Construction, Inc.**

2474 Wigwam Drive, Suite A  
Stockton, CA 95205  
209-475-9898  
FAX: 209-451-0011  
Email: info@haggertybuilds.com  
Web: www.haggertybuilds.com  
Employees: 50  
Date Established in County: August 1, 2010  

*Ryan Haggerty*  
President

Build. Restore. Advise.

Our diverse product background makes us well-equipped for a variety of industries. We take a custom approach for every project and adjust our process to be industry appropriate. We specialize in commercial builds, commercial & residential restoration, education, government, hospitality and industrial markets.

**Hartin and Hume, Inc.**

2664 Mercantile Drive, Suite A  
Rancho Cordova, CA 95742  
916-655-0331  
Fax: 916-635-2945  
Website: www.hartinandhume.com  
Employees: 13  
Date Established in County: 2012  

*Jeff Hume*  
Owner/President

Hartin and Hume, Inc. is a full-service Commercial General Contractor serving Sacramento, El Dorado, Placer, Yolo, and San Joaquin counties. Its mission is to build superior quality projects while exceeding Customer expectations. This is achieved through an established network of local Subcontractors and Material Suppliers with whom strong partnerships have been formed over 36 years. Specializing in Retail Centers, Office Buildings, Light Industrial, and Tenant Improvements, H&H has successfully completed over 2 million sq. feet of concrete tilt-up, wood, steel frame & masonry buildings. Additional services include construction estimating, building evaluation services, and LEED green applications.

**TMW & Associates, Inc.**

1725 Sanguinetti Lane  
Stockton, CA 95205  
209-943-2881  
FAX: 209-943-0176  
Email: twbogart@tmwandassociates.com  
Web: www.TMWandAssociates.com  
Employees: 11  
Date Established in County: May 12, 1986  

*Wayne Bogart*  
President  
*Mike Miller*  
Vice President of Construction


**CONTRACTORS - SPECIALTY**

**DRYCO Construction Inc.**

4250 East Mariposa Road  
Stockton, CA 95215  
800-378-2177  
FAX: 209-808-5358  
Email: info@DRYCO.com  
Web: www.DRYCO.com  
Employees: 250  
Date Established in County: February 1, 2012  

*Daren Young*  
Owner  
*Juli Hunt*  
Business Development

DRYCO Construction Inc. serves the Bay Area, Central Valley with offices in Stockton and Fremont. Established in 1985, It is one of the largest and most respected local pavement maintenance contractors. DRYCO offers a full spectrum of commercial services, including asphalt paving, seal coating, striping, game courts, large-scale concrete, saw cutting, fence and iron.
National Electrical Contractrors Association (NECA) is the voice of the $130 billion industry responsible for bringing electrical power, lighting and communications to buildings and communities across the United States. Northern California Chapter, NECA contractors strive to be true construction partners with building owners, developers and general contractors. They set industry standards for traditional electrical systems, as well as newer integrated systems to meet the demands of emerging technologies.

NECA Members in the San Joaquin area:

Bockmon & Woody Electric Co., Inc.
CN O’Neill Electric, Inc.
Collins Electrical Company, Inc.
Con J. Franke Electric, Inc.
Maximum Electric, Inc.
SD Electric, Inc.
Stanley Electric Motor Company
## CREDIT UNIONS

### Financial Center Credit Union

18 South Center Street  
Stockton, CA 95202  
Mail: P.O. Box 208005  
Stockton, CA 95208-9005  
209-948-6024  FAX: 209-948-1043  
Email: mpduffy@fccuburt.org  
Employees: 95  
Date Established in County: October 6, 1954  
**Michael Duffy**  
President & CEO  
**Nora Stroh**  
Executive Vice President

Credit union providing financial and banking services to select employer groups in San Joaquin County and Catholics in the Stockton Diocese. Please call for membership requirements.

## EDUCATION

### San Joaquin Delta Community College

5151 Pacific Avenue  
Stockton, CA 95207  
209-954-5051  FAX: 209-954-7001  
Email: khart@deltacollege.edu  
Employees: 900  
Date Established in County: January 1, 1935  
**Dr. Kathleen A. Hart**  
Superintendent/President

Delta College is one of California’s top community colleges with an average enrollment of over 18,000 students. The college offers two-year associate degrees, transfer programs to four-year colleges and universities, and certificates in a wide variety of outstanding Career Technical Education Programs. Day, evening and weekend courses are offered at the main Stockton campus and off-campus locations, including a full range of courses at the South Campus at Mountain House near Tracy. Delta College also serves the community with over 200 online classes.

### University of the Pacific

3601 Pacific Avenue  
Stockton, CA 95211  
209-946-2222  FAX: 209-946-2652  
Email: president@pacific.edu  
Employees: 1768 faculty & staff on three campuses  
Date Established in County: January 1, 1924  
**Pamela A. Eibeck**  
President  
**Lewis R. Gale**  
Professor of Business, Eberhardt School of Business

Co-educational, independent, residential university with an enrollment of 6,401 students on the Stockton campus, the Arthur A. Dugoni School of Dentistry in San Francisco, and the McGeorge School of Law in Sacramento. Programs in Stockton include business, engineering, education, music, sciences, pharmacy and health sciences, international studies and a college of liberal arts. Founded in 1851 as California’s first chartered university.
We are Open for Business

Spend a day and you might just decide to stay a lifetime!

• Business Friendly Atmosphere—Incentive programs available
• Strategically located 1 hour from San Francisco, Sacramento and the Greater Silicon Valley with easy access to Major Freeways.
• Well qualified work force—26% of population with a Bachelor’s Degree and an Advanced Degree
• Plenty of shovel ready land with room to grow.
• Ripon offers Metropolitan Convenience with Small Town charm at its finest.

Economic Development Contact: Ken Zuidervaart | kzuidervaart@cityofripon.org | CityOfRipon.org
EMPLOYMENT

Volt Workforce Solutions
Parent: Volt, Inc.
3558 Deer Park Drive # 2
Stockton, CA 95219
209-952-5627 FAX: 209-952-5687
Email: dtorres@volt.com
Website: www.volt.com
Employees: 7

Nora O'Reilly Business Development Manager
Dolores Torres Area Director
Liliana Bernal Senior Market Director

Volt provides contract labor, professional search, recruitment outsourcing and vendor management systems. A six-sigma organization servicing business and all industries from nearly 400 locations nationwide.

ENGINEERS

Kjeldsen, Sinnock & Neudeck, Inc.
711 North Pershing Avenue
Stockton, CA 95203
Mail: P.O. Box 844
Stockton, CA 95201-0844
209-946-0268 FAX: 209-946-0296
Email: ssinnock@ksninc.com
Web: www.ksninc.com
Employees: 35
Date Established in County: January 1, 1956

Steve Sinnock President
Chris Neudeck Vice President

Provides civil engineering and surveying services to public agencies and private clients in the Central Valley and Sierra foothills. Areas of special expertise include the design and construction of public works infrastructure, water resource, flood control, transportation, public facilities (including detention, healthcare, civic, education, administration and institutional), commercial and industrial projects.

Siegfried Engineering, Inc.
Stockton (Headquarters)
3244 Brookside Road, Suite 100
Stockton, CA 95219
209-943-2021 FAX: 209-942-0214

Modesto Office
100 Sycamore Ave., Suite 100
Modesto, CA 95354
209-762-3580

San Jose Office
111 N. Market St., Suite 300
San Jose, CA 95113
408-754-2021

Sacramento Office
109 Scripps Drive
Sacramento, CA 95825
916-520-2777

Email: pjs@siegfriedeng.com
Web: www.siegfriedeng.com
Employees: 35
Date Established in County: April, 1955

Tony Lopes President
Paul Schneider Vice President/CFO
Adam Merrill Principal/Secretary

Siegfried is a multidisciplinary design firm specializing in civil and structural engineering, land surveying, landscape architecture planning, and athletic facility design. We provide compelling and comprehensive design solutions for both public and private clients. We’ve been doing business in San Joaquin County for more than 63 years. With our client-focused, innovative approach combined with hands-on-management, regulatory guidance, and technical expertise, Siegfried continues to shape the success of communities and businesses.
WATERWAYS.
HIGHWAYS.
RAILWAYS.

And the many other ways the Port of Stockton helps you deliver.

SHIP INLAND.
SHIP STOCKTON.

Cruise into Stockton’s 35-foot deep-water port, and what will you find? Direct transfer to rail. Quick access to freeways. Nearby storage and distribution facilities. With no congestion, no waiting, and no hassles. All the things you need to get your cargo to its destination, quickly and affordably. Find out why the Port makes sense for your business.

portofstockton.com
209-946-0246
**Holt of California**
1521 West Charter Way  
Stockton, CA  95206  
209-466-6000  FAX: 209-467-4658  
800-347-4658  
Email: KMonroe@holtca.com  
Employees: 480  
Date Established in County: January 1, 1939  
*Ken Monroe*  President  
*Vic Wykoff*  Chairman  

Sells, rent and service all models of Caterpillar equipment including tractors, loaders, scrapers, excavators, backloaders, electric generator equipment and truck engines as well as a complete line of material handling equipment such as lift trucks - electric, gas and diesel and a complete line of Challenger agriculture tractors.

---

**United Rentals, Inc.**
2911 East Fremont Street  
Stockton, CA  95205  
209-948-9500  FAX: 209-948-8157  
800-UR-RENTS  
Email: jdoran@ur.com  
Web: www.unitedrentals.com  
Employees: 35  
Date Established in County: June 1, 1963  
*Joe Doran, Jr.*  Branch Manager  

Major supplier of contractor and industrial equipment. The largest equipment rental, contractor of equipment and supply organization in San Joaquin County, representing most of the major brands of equipment and supplies.

---

**City of Escalon**
2060 McHenry Avenue  
Escalon, CA  95320  
209-671-7400  FAX: 209-691-7409  
Email: talcantor@cityofescalon.org  
Web: www.cityofescalon.org  
Employees: 30  
Date Incorporated: March 12, 1957  
*Tammy Alcantor*  City Manager  

City Government.

---

**City of Lathrop**
390 Towne Centre Drive  
Lathrop, CA  95330  
209-941-7220  FAX: 209-941-7229  
Web: www.ci.lathrop.ca.us  
Employees: 108  
Date Incorporated: July 1, 1989  
*Stephen Salvatore*  City Manager  

City Government.  
Government: General Law City

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**City of Lodi**
221 West Pine Street  
Lodi, CA  95240  
209-333-6700  FAX: 209-333-6807  
Email: ltremble@lodi.gov  
Employees: 491  
Date Incorporated: November 1, 1906  
*Steve Schwabauer*  City Manager  

City Government.
Population: 300,000
Daytime Population: 130,000
Regional Trade Area: Over 500,000
Excellent Freeway Access to I-5, SR 99 and SR 4
Available Industrial Space & Property

AFFORDABLE BUILDINGS
and land for development or expansion.

UNPARALLELED TRANSPORTATION
inland port, rail, airport and major highways.

ABUNDANT AND DIVERSE
workforce.

Experience the Stockton Advantage
advantagestockton.com / 209.937.8539 / economic.development@stocktonca.gov
City of Manteca
1001 West Center Street
Manteca, CA 95337
209-456-8000 FAX: 209-923-8960
Web: www.ci.manteca.ca.us
Employees: 393
Date Incorporated: May 28, 1918
Tim Ogden City Manager

City Government.

City of Ripon
259 North Wilma Avenue
Ripon, CA 95366
209-599-2108 FAX: 209-599-2685
Web: www.cityofripon.org
Employees: 80
Date Established in County: January 1, 1945
Kevin Werner City Administrator

City Government.

City of Stockton
425 North El Dorado Street
Stockton, CA 95202
209-937-8539 FAX: 209-937-5099
Email: Micah.Runner@stocktonca.gov
Web: www.stocktonca.gov
Employees: 1,400
Date Incorporated: January 1, 1849
Micah Runner Economic Development Director

City Government.

City of Tracy
333 Civic Center Plaza
Tracy, CA 95376
209-831-6115 FAX: 209-831-6120
Email: econdev@cityoftracy.org
Employees: 600
Date Incorporated: July 22, 1910
Randall Bradley City Manager
Andrew Malik Assistant City Manager

City Government.

San Joaquin Council of Governments
555 East Weber Avenue
Stockton, CA 95202
209-235-0600 FAX: 209-235-0438
Web: www.sjcog.org
www.dibsmyway.com
Employees: 32
Date Established: January 1, 1968
Andy Chesley Executive Director
Yvette Davis Senior Program Specialist-dibs

The San Joaquin Council of Governments is a joint powers authority comprised of the County of San Joaquin and the cities of Stockton, Lodi, Manteca, Tracy, Ripon, Escalon, and Lathrop. The agency serves as the federally-designated metropolitan planning organization, the state-designated regional transportation planning agency, the implementing agency for the habitat conservation program, and the local transportation authority (overseeing Measure K, the local half-cent transportation sales tax) for the San Joaquin region. In addition, the agency also established the dibs program in 1978 to enhance air quality and help reduce congestion by promoting transportation options such as carpooling, vanpooling, riding transit, biking and walking.
CT Realty

Is proud to support

San Joaquin Partnership

CT is a national real estate investment and development company specializing in logistics and e-commerce solutions for corporate America.

Up to 3 million square feet available within CT’s NorCal Logistics Center located in Stockton, CA. See:  www.norcallogisticscenter.com

- Proven Success Through Multiple Economic Cycles
- Fully Integrated Operating and Development Platform
- Established Relationships within the Industry and Community

www.ctrinvestors.com
San Joaquin County
44 North San Joaquin Street, Suite 627
Stockton, CA 95202
209-468-3113 FAX: 209-468-3694
Web: www.sjgov.org
Employees: 6,500
Date Established: February 18, 1850
Chuck Winn Supervisor
Monica Nino County Administrator
County Government.

HEALTH SERVICES

Kaiser Permanente Central Valley Area
4601 Dale Road
Modesto, CA 95356
209-735-5000 FAX: 209-735-4190
Email: kp.org/centralvalley
Web: www.kp.org/centralvalley
Physicians and Employees: 3,790 (Central Valley)
Date Established in County: January 1, 1985
Corwin Harper SVP/Area Manager
Sanjay Marwaha, M. D. Physician-in-Chief
Cynthia Mitchell Area Director Account Mgmt.
Kaiser Foundation Hospital - Manteca
1777 West Yosemite Avenue 209-825-3700
24-hour emergency department, radiology, inpatient and outpatient surgery, skilled nursing and subacute services, social services and rehabilitation services.
Manteca Medical Offices
1721 West Yosemite Avenue 209-825-3700
Stockton Medical Offices
7373 West Lane 209-476 -2000
Tracy Medical Offices
2185 West Grant Line Road 209-839-3200
Services: Adult primary care and specialty care. All sites offer pharmacy, laboratory and radiology, occupational health and physical therapy.

St. Joseph's Medical Center
Parent Company: Dignity Health
1800 North California Street
Stockton, CA 95204
Mail: P.O. Box 213008
Stockton, CA 95213-9008
Web: www.StJosephsCares.org
Employees: 2,500
Date Established in County: December 21, 1899
Donald J. Wiley President
St. Joseph's Medical Center is a not-for-profit, fully accredited, regional hospital with 355 beds, a physician staff of 700, and 2,500 employees. St. Joseph's specializes in cardiovascular care, comprehensive cancer services, orthopedics, and women and children's services including neonatal intensive care. St. Joseph's is the largest hospital, as well as one of the largest private employers in San Joaquin County. In addition to being nationally recognized as a quality leader, St. Joseph's is consistently chosen as the "most preferred hospital" by local consumers and continues to lead the region in medical innovation. St. Joseph's Medical Center is committed to delivering compassionate, high-quality, affordable health care services with special attention to the poor and underserved. In FY 2017, St. Joseph's provided over $48 million in charity care, community services, and unreimbursed patient care. St. Joseph's Medical Center is a member of Dignity Health, one of the nation's largest healthcare systems.

Sutter Tracy Community Hospital
1420 North Tracy Boulevard
Tracy, CA 95376
209-832-6042 FAX: 209-832-6091
Email: thompsdm@sutterhealth.org
Employees: 550
Date Established in County: January 1, 1948
David Thompson CEO
An 82-bed acute care hospital featuring: medical/surgical, ICU, OB, ER, MRI; laproscopic surgery; continence and wound center; prostate center; physical, speech and occupational therapies; community education in CPR, diabetes, sports medicine, asthma, grief support and joint replacements.
The City of Tracy knows the value of partnerships for long term prosperity. It is the core of our commitment to nurturing a strong, growing business climate.

88,766
Population

$80,608
Median Household Income

7.3+ M
Square Feet in New Industrial Construction

1+ M
Regional Workforce

33.1
Median Age

econdev@cityoftracy.org • ThinkInsidetheTriangle.com • 209.831.6490

Think Inside the Triangle™
Hilton Stockton
Parent: Pacifica Host Hotels
2323 Grand Canal Blvd.
Stockton, CA  95207
209-957-9090  FAX: 209-956-1312
Email: george.kaplanis@hilton.com
Employees: 85
Date Established in County: December 31, 1980
George Kaplanis  General Manager
Alex Munro  Director- Sales & Marketing

The Hilton Stockton is the top choice for both business and leisure travelers who will enjoy excellent customer service and a facility and rooms unmatched in the San Joaquin Valley. The hotel features a stunning five story atrium lobby, beautifully appointed guest rooms, complimentary wireless internet, complimentary Hilton Connectivity Center, extensive fitness center by Precor, outdoor pool and spa, the Orchard Grill Restaurant and the Canal Street Sports Bar and Grill. With more than 13,000 sq. ft. of flexible and versatile meeting space, the Hilton Stockton is the perfect location for small business meetings, weddings, conferences, trade shows and reunions. Located at just off Interstate 5 and March Lane the Hilton Stockton is close to regional corporate offices and the cities widest selection of restaurants and shopping choices.

Residence Inn & Courtyard by Marriott Stockton
3240 West March Lane
Stockton, CA  95219
209-472-9800  FAX: 209-472-9888
Email: isadora.harness@marriott.com   kerwin.garcia@marriott.com
Employees: 60
Date Established in County: January 1, 1997
Isadora Harness  General Manager
Kerwin Garcia  Dual Director of Sales & Marketing

The Residence Inn & Courtyard by Marriott Stockton hotels are considered the Top 2 Hotels located within San Joaquin County. The two hotels are located next to each other in the same parking lot, with both offering complimentary parking and internet service; along with fitness as well as business centers, fire pit, swimming pool and whirlpool access. The Residence Inn provides complimentary breakfast while the Courtyard offers the Bistro, which has cooked-to-order food service and evening bar service. The hotels offer approximately 2,000 sq. ft. of meeting space, and can accommodate all of your food and beverage needs. Located in the upscale Brookside area of Stockton, you'll be provided a level of comfort and service unmatched by any other property in the area. We look forward to exceeding your expectations and showing you why both hotels received the Silver Circle Award for Service Excellence in 2014 by Marriott, and why our Courtyard Stockton received The Courtyard of the Year Award in 2011 by Marriott International!
LEADING WITH PURPOSE

University of the Pacific and San Joaquin Partnership work together to provide the region a highly skilled workforce. Pacific’s talented alumni span a variety of industries:

Julia Engel ’12
Founder, Gal Meets Glam style and beauty blog, apparel line

Julia started her popular blog while attending Pacific and recently launched the Gal Meets Glam Collection in partnership with Nordstrom.

Max Vargas ’09, ’16
Senior Policy Advisor to Stockton Mayor Michael Tubbs

Max holds two degrees from Pacific and has served members of the California State Senate and Assembly.

Mahrukh ‘Maya’ Hason ’07
Principal and Founder of Azura Labs

Mahrukh pursued her passion in international studies to become an international development professional and has worked all over the world.

UNIVERSITY OF THE PACIFIC
Pacific.edu
**MEMBERSHIP LISTINGS**

**INSURANCE**

**Leavitt United Insurance Services**

Branch Office  
301 South Ham Lane, Suite F  
Lodi, CA  95242  
800-549-4242  FAX: 888-327-8842  
Email: LUISofficeservices@leavitt.com  
Web: www.leavitt.com/United/mcv/  
Employees: 82  
Date Established in County: June 2, 1947  
Courtney Christensen  Employee Benefits Agent

MCV Insurance Producers merged with Leavitt United Insurance Services December 31, 2015. As a full service insurance brokerage firm, we continue to service the insurance needs of businesses and individuals in the Central Valley. “Caring for your insurance protection as we would our own” is still our commitment with personalized service. All insurance products are supported by a dedicated support staff locally, as well as several additional locations throughout California.

**LEGAL SERVICES**

**Hakeem, Ellis & Marengo**

3414 Brookside Road, Suite 100  
Stockton, CA  95219  
209-474-2800  FAX: 209-474-3654  
Email: mhakeem@hemlaw.com  
Employees: 16  
Date Established in County: January 1, 1973  
Partner  
Michael D. Hakeem  
Partner  
Albert M. Ellis  
Partner  
Renée M. Marengo  
Associate  
Jennifer A. Niemeyer  
Associate  
Joseph M. Nykodym  
Associate

Law firm. Practice includes corporate, general business, civil litigation, personal injury, public agency law, land use and real estate development, family law, probate and estate planning.

**Neumiller & Beardslee**

509 West Weber Avenue, 5th Floor  
Stockton, CA  95203  
Mail: P.O. Box 20  
Stockton, CA  95201-3020  
209-948-8200  FAX: 209-948-4910  
Email: info@neumiller.com  
Web: www.neumiller.com  
Employees: 48  
Date Established in County: January 1, 1903  
Managing Principal  
Clifford W. Stevens

Practice includes corporate, general business including banking and finance, litigation, employment, probate and estate planning, public agency, land use and real estate development as well as agricultural law.

**JANITORIAL COMMERCIAL SERVICES**

**Janitek Cleaning Solutions**

2735 Teepee Drive, Suite D  
Stockton, CA  95205  
209-888-6600  FAX: 209-941-2586  
Email: blain@janitek.net  
Web: www.janitek.net  
Employees: 145 total / 125 in San Joaquin County  
Date Established in County: March 15, 2005  
President & CEO  
Blain Bibb

JaniTek believes serving customers with care, urgency, and diligence brings about the best cleaning and service results. We clean over 350 buildings in all types of industries, including Professional Class A,B,C Office Space, Distribution, Manufacturing, Schools and Healthcare. We’ll develop a custom cleaning scope that meets your needs and budget. Our JaniTek Janitors are empowered and proud to provide a customer centered, security focused, environmentally friendly, and budget conscious cleaning service!
Your Business. Our Future.

SAN JOAQUIN COUNTY
Greatness grows here.

Discover Why San Joaquin is Your Next Big Move
Download the Business Incentives Guide
bit.ly/sjcbusinessincentives
Ardex L. P.
Cement Manufacturer
400 Ardex Park Drive
Aliquippa, PA  15001
724-203-5000 FAX: 724-203-5497
Email: lori.angelo@ardexamericas.com
Web: www.ardexamericas.com
Employees: 213
Date Established in County: January 18, 2013
Ben Mack Director of Marketing
Lori Angelo CFO & Vice President

ARDEX, based in Witten, Germany, was founded in 1949. ARDEX Americas entered the U.S. market in 1978, introducing the first self-leveling underlayment for flooring systems. ARDEX continues to be the leading manufacturer of revolutionary and time-saving products for subfloor preparation, Tile & Stone Systems, Engineered Concrete Repair Systems, Decorative Wear Surfaces, and flooring adhesives under the HENRY® line. ARDEX Americas serves the U.S., Canada and Latin America.

Custom Building Products
2525 Zephyr Court
Stockton, CA  95206
209-983-8322 FAX: 209-983-0845
Employees: 37
Date Established in County: October 1, 2002
Kevin Odell Plant Manager

Worldwide supplier of industry-leading tile installation products. Manufactures thin sets and grouts used in the ceramic tile industry.

First Priority GreenFleet
1627 Army Court, Suite 1
Stockton, CA  95206
209-939-0405 FAX: 209-939-0545
Email: r lupacchino@firstpriorityglobal.net
Web: www.1fpg.com
Employees: 15
Date Established in County: March 7, 2016
Robert Lupacchino Chief Operating Officer

Manufacturing, service and distribution of alternative fuel vehicles, charging infrastructures and Vehicle-to-Grid configurations. Total EV solution provider for commercial fleets, school districts and private/public agencies.

JM Eagle
1051 Sperry Road
Stockton, CA  95206
209-982-1500 FAX: 209-983-0883
Email: DavidChen@jmeagle.com
Employees: 125
Date Established in County: January 1, 1957
David Chen Plant Manager

Manufacturer of PVC, ABS and HDPE plastic pipe.

Premier Finishing
Product Finishing
7910 Longe Street
Stockton, CA  95206
209-982-5585 FAX: 209-983-4050
Employees: 165
Date Established in County: January 1, 2000
Craig Walters President
Thom Foulks Vice President

Premier Finishing is a cutting-edge product finishing corporation that offers: powder coating, liquid coating, mil-spec painting, EMI-RFI shielding, pad-printing, silk screening and bead blasting.
EXPAND YOUR BUSINESS HORIZON

Monthly Network Mixers • Business Tradeshows
Ribbon Cuttings • Liaison Committee
Network4Success Leads Group • Free Lunch & Learn
Government Relations Council (GRC) • Ambassadors
Stockton Chamber Apprenticeship Program (SCAP)
Leadership Stockton • Business Education Alliance (BEA)
Green Team San Joaquin (GTSJ) • New Member Orientation
Fitness Rejuvenates Employee Sustainability and Health (FRESH)

JOIN TODAY!

445 West Weber Avenue, Suite 220
Stockton, CA 95203
209.547.2770

stocktonchamber.org
**MEMBERSHIP LISTINGS**

**Sardee Industries, Inc.**
2731 East Myrtle
Stockton, CA 95205
Mail: 5100 Academy Drive, Suite 400
Lisle, IL 60532
630-824-4200 FAX: 630-824-4225
Email: ssarovich@sardee.com
Employees: 35
Date Established in County: January 1, 1969
Steve Sarovich President

Manufactures packaging equipment and conveyors.

**Surtec, Inc.**
1880 North MacArthur Drive
Tracy, CA 95376
209-820-3700 FAX: 209-820-3793
Email: wafields@surtecsystem.com
Web: www.surtecsystem.com
Employees: 36
Date Established in County: September 1, 2002
William A. Fields President

Development, manufacture and distribution of cleaning and coating products as well as equipment used primarily in building maintenance and many other cleaning applications. Clients include many major grocery and drugstore chains, major airlines and transit districts, corrugators, printers and concrete sealing contractors. Surtec has recently introduced the latest innovation in GREEN cleaning products, equipment and programs with hands-on training. Call for a personal, no charge evaluation of your cleaning programs.

**San Joaquin Media Group**
(Publisher of The Record)
530 East Market Street
Stockton, CA 95202
209-943-6397 FAX: 209-547-8181
Email: dkenoly@recordnet.com
Employees: 150
Date Established in County: April 8, 1895
Deitra Kenoly President & Publisher

The San Joaquin Media Group began as The Stockton Record with roots back to 1895. Our owners, New Media Investments, purchased us in 2013. As our city grows and technology evolves, we are expanding our products and services. In print, we publish: The Record, Vida en el Valle, ValleyMarketPlace. In digital we not only maintain San Joaquin's most visited website, Recordnet.com, we also offer almost any web service a business might need through our company, Propel. We also provide production and delivery services to other regional publications.

**OFFICE EQUIPMENT**

**Ray Morgan Company**
855 Performance Drive
Stockton, CA 95206
209-623-4041
Email: egraddy@raymorgan.com
http://www.raymorgan.com/stockton/
Employees: 23
Date Established in County: 2004
Erika Graddy Account Executive

The Stockton Branch of the Ray Morgan Company is eager to meet the needs of Central Valley businesses and is led by Andreas Witt, Regional Vice President. The Ray Morgan Company brings vast knowledge and experience in the areas of Document Technology in both hardware, software solutions, and various services including IT support and backfile services. We specialize in analyzing workflows and rightsizing an organization’s technologies. This branch covers the Central Valley, San Joaquin, Amador, Calaveras, Tuolumne, Stanislaus, Mariposa and Merced Counties.
MEMBERSHIP LISTINGS

ORGANIZATIONS

Associated Builders and Contractors
Northern California Chapter
4577 Las Positas Road, Unit C
Livermore, CA 94551
925-474-1300  FAX: 925-474-1310
Email: michele@abcnorcal.org
nicole@abcnorcal.org
Employees: 25
Date Established in County: N/A
Michele Daugherty  President & CEO
Nicole Goehring  Community & Govt. Relations Director

ABC NorCal is a trade association dedicated to serving construction professionals from Fresno to the Oregon border. ABC NorCal's mission is to promote free enterprise by advancing the merit shop philosophy in the construction industry through education, advocacy and business services. ABC NorCal serves contractors, subcontractors, suppliers and associates of all trades who want to conduct business in an unrestricted market regardless of labor affiliation. ABC NorCal includes federal, state and local government representation, legal advocacy, education, workforce development, contractor recognition through national and chapter awards programs, employee benefits and business development. ABC NorCal was founded in 1976 in Concord, CA. In the summer of 2008, they expanded their training and moved to its current 26,000 square-foot state of the art training facility in Livermore, CA. Today, ABC NorCal represents nearly 500 companies, both large and small, across Northern California. We are the construction professionals in your community, building your community. Members and their employees are offered Construction Craft Training, Green and Renewable Energy Training, Management and Supervisory Education, Safety, and Labor Compliance. For over forty years ABC NorCal has done its part in training a skilled workforce in the construction trades, training over 1,000 states and federally approved apprentices, journey workers, and craft trainees each year, a vital component to the sustainability of the industry. Our diverse apprentices, journey workers and craft trainees come from all walks of life – some are fresh out, of high school, some are starting a second career, and some are desiring a fresh start. They emerge from the programs with a good-paying job and the skills and training that can take their career in many directions. It is truly a path of endless opportunities.

Greater Stockton Chamber of Commerce
445 West Weber Avenue, Suite 220
Stockton, CA 95203
209-547-2770  FAX: 209-466-5271
Email: doug@stocktonchamber.org
Employees: 18
Date Established in County: February 23, 1901
Douglass W. Wilhoit, Jr.  CEO
Deitra R. Kenoly  President (2018-2019)

Serves as an advocate for business retention and expansion. Programs include Manufacturers / Industrial Distribution Roundtable, Business Education Alliance, Recycling Market Development Zone, Stockton Ag Expo/Rexpo, Leadership Stockton, Apprenticeship Program, Small Business Council, Government Relations Council, and award winning Green Team San Joaquin.

Northern California Chapter, NECA
5934 Gibraltar Drive, Suite 205
Pleasanton, CA 94588
925-828-6322  FAX: 925-828-6392
Email: grega@norcalneca.org
Employees: 8
Date Established in County: N/A
Greg E. Armstrong  Executive Director
Ryan Sarna  San Joaquin Valley Manager

Represent, maintain and advance the quality of electrical services offered to the public and to the industry.
MEMBERSHIP LISTINGS

PORTS

Port of Stockton, California
Mail: P.O. Box 2089
Stockton, CA 95201
209-946-0246 FAX: 209-465-7244
800-344-3213
Email: portmail@stocktonport.com
Web: www.portofstockton.com
Employees: 100
Date Established in County: January 1, 1933
Richard Aschieris Port Director

Deepwater international marine facility located 75 nautical miles east of the Golden Gate Bridge in the San Francisco Bay. Ability to accommodate up to 17 vessels at one time with more than seven million square feet of warehousing for both waterborne and non-waterborne cargoes. Two transcontinental railroads (Union Pacific and Burlington Northern Santa Fe) also serve the Port of Stockton. The Port is one mile from Interstate 5, and all interconnecting major highway systems.

REAL ESTATE BROKERS

Buzz Oates Group of Companies
Parent Company: Buzz Oates Companies
555 Capitol Mall, Suite 900
Sacramento, CA 95714
916-381-3600 FAX: 916-246-1354
Web: www.buzzoates.com
Employees: 7
Date Established in County: November 1, 1996
Kevin Ramos Chief Investment Officer

Commercial real estate marketing, development and asset management services with specialization in large distribution and manufacturing facilities, office buildings and call centers.

CBRE, Inc.
3247 W. March Lane, Suite 100
Stockton, CA 95219
Mail: 1512 Eureka Road, Suite 100
Roseville, CA 95661
209-473-7800 FAX: 209-476-2960
916-446-6800 FAX: 916-446-8750
Email: david.brennan@cbre.com
TD.Davis@cbre.com
rick.goucher@cbre.com
Employees: 200
Date Established in County: January 1, 1963
David Brennan Senior Managing Director
Tom Davis Senior Vice President
Rick Goucher Senior Real Estate Manager

Industrial, office, retail, land and investment, commercial brokerage and property management.

Colliers International
Parent Company: Colliers International
3439 Brookside Road, Suite 108
Stockton, CA 95219
209-475-5100 FAX: 209-475-5102
Email: michael.goldstein@colliers.com
Employees: 20
Date Established in County: October 1, 1999
Mike Goldstein, SIOR Executive Managing Director

Commercial real estate. Investment, industrial, retail and office property leasing and sales. Services include consulting, landlord and tenant representation and property management.
**Cushman & Wakefield of California, Inc.**

3255 W. March Lane, Suite 230  
Stockton, CA  95219  
209-425-3980  FAX: 209-477-7007  
Email: kevin.dalporto@cushwake.com  
yson.vallenari@cushwake.com  
blake.rasmussen@cushwake.com  
tyler.murdaca@cushwake.com  
nicole.key@cushwake.com  

Web: www.cushwake.com

**Kevin Dal Porto**  
Executive Managing Director

**Tyson Vallenari, SIOR**  
Executive Managing Director

**Blake Rasmussen**  
Executive Managing Director

**Tyler Ring-Murdaca**  
Director, Retail Services

**Nicole Key**  
Managing Director, Retail Services

Full service commercial real estate firm. Cushman & Wakefield is the largest privately held commercial real estate firm in the world. Services include industrial, office, retail and investment brokerages, property management, supply chain consulting, project management and research.

**JLL**

2800 W March Lane, Suite 310  
Stockton, CA  95219  
209-390-1694  FAX: 209-390-1687  
Email: john.fondale@am.jll.com  
tim.mustin@am.jll.com  

**John Fondale**  
Senior Vice President

**Tim Mustin**  
Vice President

500 Capitol Mall, Suite 2300  
Sacramento, CA  95814  
916-447-6300  FAX: 916-443-4758  

**Mark Demetre**  
Managing Director

**Bill Niethammer**  
Managing Director

**Matt Lofrano**  
Executive Vice President

**Mike Zimmerman**  
Senior Vice President

**Sean Merold**  
Senior Vice President

Professional services firm specializing in commercial real estate services. We provide investors, owners and occupants with a range of services including: agency leasing, capital markets, construction, consulting, corporate solutions, energy and sustainability, facility management, industrial services, lease administration, project and development services, supply chain & logistics solutions and tenant representation.

**Lee & Associates Commercial Real Estate Services, Inc.**

241 Frank West Circle, Suite 300  
Stockton, CA  95206  
209-983-1111  FAX: 209-982-0167  
Email: jmartin@lee-associates.com  
Web: www.lee-associates.com  
Employees: 14  
Date Established in County: 1982  
**Jim Martin**  
Sr. Vice President

Commercial real estate brokerage and consulting. Specializing in industrial, retail, office and investments.
Mid Cal Industrial Properties
10940 Trinity Parkway, Suite C171
Stockton, CA 95219
209-484-6066 FAX: 888-586-2511
Email: mctpryor@gmail.com
Web: www.midcalprop.com
Employees: N/A
Date Established in County: November 3, 2008
Tim Pryor, SIOR President, Industrial Properties

Full service industrial brokerage including industrial sales, leasing and consulting, tenant representation, global logistics, advisory services, site selection and property evaluations.

REAL ESTATE DEVELOPERS

A.G. Spanos Companies
10100 Trinity Parkway, 5th Floor
Stockton, CA 95219
209-478-7954 FAX: 209-473-3703
Employees: 550
Date Established in County: January 1, 1960
David Nelson SVP Land Development

Apartment development, construction and management nationwide. Local business is land sales and development in Stockton, Sacramento and other areas in California.

Boyce Resource Development Co.
Mail: P.O. Box 1870
Manteca, CA 95336
209-239-4014 FAX: 209-239-7886
Email: agpeteboyce@gmail.com
albertboyce@gmail.com
Employees: 6
Date Established in County: January 1, 1978
Real Estate & Development
Investment Management
Albert G. (Pete) Boyce, Jr. President
Albert Boyce V Vice President

Developer of single family and multi-family projects including: land entitlement, public and private improvements, and vertical construction. Also manages family owned investments in oil and gas production, real property investments and farming activities, particularly almonds and Texas Longhorn cattle.

Buzz Oates Group of Companies
Parent Company: Buzz Oates Companies
555 Capitol Mall, Suite 900
Sacramento, CA 95714
916-381-3600
Web: www.buzzoates.com
Employees: 7
Date Established in County: November 1, 1996
Kevin Ramos Chief Investment Officer

Commercial real estate marketing, development and asset management services with specialization in large distribution and manufacturing facilities, office buildings and call centers.
CenterPoint Properties
725 S. Figueroa Street, Suite 3005
Los Angeles, CA 90017
949-872-0021 FAX: 213-488-8700
Email: wlu@centerpoint.com
Employees: N/A
Date Established in County: January, 2007
William Lu
Senior Vice President
West Coast Development

Industrial real estate development. CenterPoint is focused on the development, ownership and intensive management of industrial real estate and related rail, road and port infrastructure. It adds value to its customers through forward-thinking solutions aimed at enhancing supply chain and operating efficiencies.

CT Realty
4343 Von Karmen Ave., #200
Newport Beach, CA 92660
949-431-6425 FAX: 949-431-6440
Email: mzehner@ctrinvestors.com
Web: https://ctrinvestors.com/
Employees: N/A
Mark Zehner
Director, Asset & Property Management
Carter Ewing
Managing Partner

CT is a national real estate investment and development company specializing in logistics and e-commerce solutions for corporate America.

Grupe Commercial Company
3255 West March Lane
Stockton, CA 95219
209-473-6200 FAX: 209-473-6001
Email: khuber@grupe.com
Employees: 21
Date Established in County: N/A
Kevin Huber
President & CEO
Dan Keyser
Senior Vice President

Commercial Real Estate Development, Management, Sales and Leasing.

North Crossroads Business Park
Asset Managers: Jones Development Company LLC
Reynolds & Brown
500 East Louise Avenue
Lathrop, CA 95330
510-261-5500 FAX: 510-261-5511
Mail: 2228 Livingston Street
Oakland, CA 94606
Email: carey@jonesdevelopers.com
Date Established in County: February 1, 2015
Randy Jones 510-261-5500 x 104
Dana Parry 925-674-8400

850,000 square feet available for industrial manufacturing and warehouse building, plus vacant developable land in Lathrop, CA.

Patmon Company, Inc.
1919 Grand Canal Blvd., Suite A-1
Stockton, CA 95207
209-951-4391 FAX: 209-473-7923
www.Patmon.com
Employees: 25
Date Established in County: January 1, 1965
Charles "Pat" Patmon III
President
Michael Quismondo
Senior Vice President
Corrina Jones
Vice President

Real Estate Development & Operation.
Prologis
815 International Pkwy
Tracy, CA  95377
209-839-0209    FAX: 209-833-5385
Email: mdrury@prologis.com
gerorge@prologis.com
Employees: 6
Date Established in County: January 1, 1991
Matt Drury    Market Officer
Ryan George   Investment Officer

Prologis is the largest owner, operator and developer of industrial real estate in the United States, active in 36 markets in the U.S. and over 669 million square feet owned, managed or under development across the globe. The company owns and operates facilities at strategic ports on both US coasts and regional distribution hubs across the country. Our 1,200-acre International Park of Commerce in Tracy, CA offers development capability or build-to-suit solutions for practically any customer need.

River Islands at Lathrop
73 West Stewart Road
Lathrop, CA  95330
209-879-7900    FAX: 209-879-7928
Email: sdellosso@cambaygroup.com
Employees: 20
Date Established in County: January 1, 1991
Real Estate/Land Development
Susan Dell’Osso    Project Director

A 4,800-acre master planned development that includes housing, retail and office uses.

Stockton Port Properties
303 West Joaquin Avenue, #100
San Leandro, CA  94577
510-877-4383    FAX: 510-405-2001
Email: pat@osisoft.com
Employees: 2
Date Established in County: January 1, 2007
Real Estate Development
J. Patrick Kennedy    CEO

An LLC dedicated to industrial development in and adjacent to the Port of Stockton.

Stockton Heat Hockey
Parent Company: Calgary Flames
248 West Fremont Street
Stockton, CA  95203
209-373-1508    FAX: 209-373-1525
Email: ckoopman@stocktonheat.com
Employees: 40
Date Established in County: May 1, 2015
Cameron Koopman    Director, Marketing Partnerships
Dave Piecuch    President
Brian Petrovek    Chief Executive Officer

Top affiliate for the Calgary Flames hockey team of the NHL, providing the Central Valley with affordable family entertainment as well as supporting the community through effective corporate partnerships and numerous non-profits with a variety of fundraising programs.

Stockton Ports Baseball
404 West Fremont Street
Stockton, CA  95203
209-644-1900    FAX: 209-644-1931
Email: info@stocktonports.com
Date Established in County: January 1, 1941
Taylor McCarthy    General Manager

Minor league baseball team located on the downtown waterfront. The Ports pride themselves on providing Stockton with a fun, family-friendly entertainment option during the spring and summer months.
MEMBERSHIP LISTINGS

STORAGE

Pacific Storage Company
Pacific Records Management
734 Wilshire Avenue
Stockton, CA  95203
Email: astrauman@pacific-records.com
Employees: 60
Date Established in County: 1856
Records Management Services/Document Shredding.
Archie Strauman  Manager
Greg Tudor  President & CEO

Complete records management services including off site document storage, document shredding, imaging, and secure media vault storage of critical information.

TITLE & ESCROW

Old Republic Title Company
Parent Company: Old Republic International Corp.
3425 Brookside Road, Suite C
Stockton, CA  95219
209-951-9460  FAX: 209-951-1163
Email: darmstrong@ortc.com, dcontreras@ortc.com
Employees: 63
Date Established in County: January 1, 1978
Cochelle Collins  County Manager
Diana Contreras  Vice President, County Manager & Manager of Special Projects
Commercial, Subdivision Support Manager
Debbie Armstrong  Vice President, Sales Representative, Special Projects, Comm. Subdivision

Four branch operations in San Joaquin County. Title and escrow services available on real property transactions: subdivision, refinance, industrial, commercial, re-sale residential and construction. Subdivision and mapping processing services are available as well as exchange facilitator services. Property information services available on request.

TRANSPORTATION

BNSF Railway Company
740 East Carnegie Drive
San Bernardino, CA  92408
909-386-4020  FAX: 909-386-4085
Employees: 300
Date Established in County: early 1900’s
Jennifer Fitzgerald  Regional Manager, Economic Development

BNSF is a 24-hour, 7-days per week transportation company operating one of the largest railroad networks in North America, with more than 32,000 track miles covering 28 states and two Canadian Provinces. It is among the world’s top transporters of intermodal traffic, grain, minerals, coal and petroleum products.

San Joaquin Regional Rail Commission
949 East Channel Street
Stockton, CA  95202
209-944-6221  FAX: 209-944-6225
Email: stacey@acerail.com
Employees: 41
Date Established in County: April 19,1995
Stacey Mortensen  Executive Director
Kevin Sheridan  Director of Capital Projects

The ACE rail service currently runs four daily round trips between Stockton and San Jose and serves over 1.3 million riders per year. Service expansion will service added between Merced, Stockton, San Jose, and Sacramento, and increased frequency of trains between Stockton and Sacramento.
San Joaquin Regional Transit District (RTD)
421 East Weber Avenue
Stockton, CA 95202
209-943-1111 ext 612 FAX: 209-948-3366
Email: ddemartino@sjrtd.com
Employees: 334
Date Established in County: January 1, 1963
Donna DeMartino Chief Executive Officer
San Joaquin County’s regional transit provider of Stockton, Intercity, Hopper and Dial-A-Ride bus service, daily commuter routes to Sacramento, and the Bay Area and ride-share programs RTD Go! and RTD Van Go!

Stockton Terminal & Eastern Railroad (ST&E)
Parent Company: OmniTRAX, Inc.
1330 North Broadway Avenue
Stockton, CA 95205
204-953-3688
Mail: 252 Clayton Street, 4th Floor
Denver, CO 80206
Email: crichter@omnitrax.com
Employees: 9
Date Established in County: December 1, 2011
Chris Richter Director, Business Development
Winston Deason General Manager
Railroad located near Interstate 5 in Stockton. The 25-mile ST & E is linked to the Port of Stockton via the Union Pacific and BNSF Railroads and serves a number of Fortune 500 customers located on its lines. OmniTRAX, based in Denver, is one of North America’s largest privately-held transportation management companies.

Union Pacific Railroad Company
10031 Foothills Blvd.
Roseville, CA 95747
916-789-6019 FAX: 402-997-4050
916-789-6155 FAX: 402-997-4026
Email: fcastillo@up.com jabisbee@up.com
Employees: 42,000 nationwide
Date Established in County: January 1, 1886
Francisco Castillo Director Corporate Relations & Media
Jayson Bisbee Regional Mgr - Economic & Industrial Development
Rail transportation service.

UNIONS

Carpenters Union Local 152
Parent Company: Northern California Carpenters Regional Council
1421 Moffat Blvd.
Manteca, CA 95336
209-239-3232 FAX: 209-239-5128
Email: emorse@nccrc.org, sbell@nccrc.org
Employees: 30 - Local; 200 - Regional
5,600 Local members; 50,000 Regional members
Date Established in County: January 1, 1885
Eugene Morse Marketing Representative
Steve Bell Senior Agent
Provides prospective clients with commercial construction manpower. Provides manpower (skilled), apprenticeship training and journey level upgrades classes as well as a pool of qualified contractors.

UTILITIES

California Water Service Co.
1505 East Sonora Street
Stockton, CA 95205
209-547-7900 FAX: 209-466-6155
Employees: 62
Date Established in County: January 1, 1926
John Freeman District Manager
Investor-owned water utility, providing domestic, commercial and industrial water service to a major portion of Stockton’s urban area.
MEMBERSHIP LISTINGS

Pacific Gas & Electric Company
4040 West Lane
Stockton, CA 95204
209-932-2503 FAX: 209-942-1740
Employees: 1,200
Date Established in County: January 1, 1905
Dave Meier Senior Manager, Stockton Division

PG&E provides natural gas and electric service to approximately 12 million people in a 70,000 square mile area of northern and central California. Locally, there are 1,200 employees who carry out PG&E’s primary business-generation, transmission and delivery of energy.

Republic Services
Parent: Republic Services
1145 West Charter Way
Stockton, CA 95206
209-547-7511 FAX: 209-465-0631
Email: kbasso@republicservices.com
Employees: 125
Date Established in County: January 1, 1964
Commercial and Residential Trash Removal
Kevin Basso General Manager
Ron Scatena Project Manager

Waste and recycling removal services.

Waste Management
Parent Company: Waste Management
1333 East Turner Road
Lodi, CA 95241
209-333-5613
Mail: P.O. Box 241001
Lodi, CA 95240
209-333-5613 FAX: 209-369-6894
Email: aoseguer@wm.com
Employees: 800
Date Established in County: January 1, 1927
Municipal Solid Waste and Recycling Collection, Processing and Disposal
Alex Oseguera Vice President and General Manager
Sam Jager District Manager

Solid waste collection service for residential, commercial and industrial establishments.
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